



101132868 — Allon\_I3 — I3-2022-CAP2b

## WP3 - Support to the identification of investment projects

## MS1- Study and identification of business cases

| Overview                 |   |
|--------------------------|---|
| Name of SME              | Protabean   |
| Region                   | Northern Denmark  |
| Location                 | Aars  |
| Focus Area               | New production method for green proteins  |
| Business case title      | Looking for production and test companies   |
| Description              | The company is looking for a partnership with producers of pasta, pizza and other food related products aiming to increase the protein level in the food    |
| Stakeholder Involvement  |   |
| Key Stakeholder          | N/A   |
| Business Model           |   |
| Core Activities/Services | Have invented a new method for extracting proteins from bean in a clean and ecological way. The protein will be sold as ingredients in human food products. |
| Value Preposition        | Alternative proteins are healthy and rich on nutrition. Make products more valuable and more crispy.  |
| Target Market            | Pizza and pasta producers   |
| Capacity Building Needs  | Network they can use to find retailers fitting for their needs  |

| Investment Opportunities                                     |  |  |
|--|--|--|
| Product/Service Sales  | Their main source of income is from the sale of their products |  |
| Service revenue  | N/A  |  |
| Licensing and Royalties<br>(EU, National, Public<br>Funding) | N/A  |  |
| Other Incomes  | N/A  |  |
| Critical Assumptions and Constraints                         |  |  |
| Assumption   | N/A  |  |
| Constraints  | N/A  |  |
| Contact Information  |  |  |
| Lead Organization  | NDEU   |  |
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